REALESTATE BUSINESS INTELLIGENCE

February 2014

Saint Marys County, MD

Sold Summary

	Feb 2014	Feb 2013	% Change	
Sold Dollar Volume	\$15,185,146	\$20,979,289	-27.62%	
Avg Sold Price	\$248,937	\$268,965	-7.45%	
Median Sold Price	\$229,000	\$266,400	-14.04%	
Units Sold	61	78	-21.79%	
Avg Days on Market	133	111	19.82%	
Avg List Price for Solds	\$255,932	\$277,902	-7.91%	
Avg SP to OLP Ratio	92.5%	92.5%	-0.02%	
Ratio of Avg SP to Avg OLP	94.3%	92.0%	2.40%	
Attached Avg Sold Price	\$157,286	\$166,227	-5.38%	
Detached Avg Sold Price	\$260,818	\$287,645	-9.33%	
Attached Units Sold	7	12	-41.67%	
Detached Units Sold	54	66	-18.18%	

Notes:

- SP = Sold Price
- OLP = Original List Price
 LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Feb 2014	Feb 2013	% Change		
Active Listings	661	533	24.02%		
New Listings	157	154	1.95%		
New Under Contracts	62	59	5.08%		
New Contingents	51	41	24.39%		
New Pendings	113	100	13.00%		
All Pendings	215	220	-2.27%		

Financing (Sold)

Assumption	0
Cash	7
Conventional	21
FHA	10
Other	6
Owner	0
VA	17

Days on Market (Sold)

0	3
1 to 10	3
11 to 20	4
21 to 30	0
31 to 60	10
61 to 90	6
91 to 120	9
121 to 180	12
181 to 360	10
361 to 720	4
721+	0

Active Detail Sold Detail

31

3

Residential			Condo/Coop	Active Listings					
2 or L	ess BR	3	BR	4 or N	Nore BR	All	Resi	idential	Condo/Coop
Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
1	0	0	1	0	0	0	4	2	0
0	0	1	0	0	0	0	22	12	1
1	0	4	0	1	0	2	25	10	13
1	0	7	1	0	0	0	55	15	10
1	0	14	2	5	0	1	157	37	7
0	0	0	0	9	0	0	165	2	0
1	0	1	0	6	0	0	64	0	0
0	0	0	0	1	0	0	22	0	0
0	0	0	0	0	0	0	22	0	0
0	0	0	0	0	0	0	4	0	0
0	0	0	0	0	0	0	11	0	0
0	0	0	0	0	0	0	1	0	0
0	0	0	0	0	0	0	0	0	0
5	0	27	4	22	0	3	552	78	31
\$194,500	\$0	\$209,559	\$158,125	\$338,798	\$0	\$156,167			
\$39,000	\$123,000	\$260,319	\$119,333	\$319,873	\$219,900	\$184,832			
398.72%	0.00%	-19.50%	32.51%	5.92%	0.00%	-15.51%			
	Detached 1 0 1 1 1 0 1 0 0 0 0 0 0 0 5 \$194,500	1 0 0 0 1 0 1 0 0 1 0 0 0 0 0 0 0 0 0 0	2 or Less BR 3 Detached Attached/TH Detached 1 0 0 0 0 1 1 0 4 1 0 7 1 0 14 0 0 0 1 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2 or Less BR 3 BR Detached Attached/TH Detached Attached/TH 1 0 0 1 0 0 1 0 1 0 4 0 1 0 7 1 1 0 14 2 0 0 0 0 1 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 5 <t< td=""><td>2 or Less BR 3 BR 4 or M Detached Attached/TH Detached Attached/TH Detached 1 0 0 1 0 0 0 0 1 0 0 0 1 0 4 0 1 0 1 0 7 1 0 1 1 0 14 2 5 0 0 0 0 0 9 1 0 6 0 0 0 0 0 1 0 6 0<td>2 or Less BR 3 BR 4 or More BR Detached Attached/TH Detached Attached/TH Detached Attached/TH 1 0 0 1 0 0 0 0 1 0 0 0 1 0 4 0 1 0 0 1 0 7 1 0</td><td>2 or Less BR 3 BR 4 or More BR All Detached Attached/TH Detached Attached/TH Detached Attached/TH Attached/TH 1 0 0 1 0 0 0 0 0 1 0 0 0 1 0 4 0 1 0 2 1 0 7 1 0 0 0 1 0 14 2 5 0 1 0 0 0 9 0 0 1 0 1 0 6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0</td><td>2 or Less BR 3 BR 4 or More BR All Resided Detached Attached/TH Detached Attached/TH Attached/TH Attached/TH Attached/TH Detached 1 0 0 1 0 0 0 4 0 0 1 0 0 0 0 22 1 0 4 0 1 0 2 25 1 0 7 1 0 0 0 55 1 0 14 2 5 0 1 157 0 0 0 9 0 0 165 1 0 1 0 0 0 64 0 0 0 0 0 0 22 0 0 0 0 0 0 22 0 0 0 0 0 0 0 11</td><td>2 or Less BR 3 BR 4 or More BR All Residential Detached Attached/TH Detached Attached/TH Attached/TH Attached/TH Attached/TH 1 0 0 1 0 0 0 4 2 0 0 1 0 0 0 22 12 1 0 4 0 1 0 2 25 10 1 0 4 0 1 0 2 25 10 1 0 7 1 0 0 0 55 15 1 0 14 2 5 0 1 157 37 0 0 0 0 9 0 0 165 2 1 0 1 0 6 0 0 64 0 0 0 0 0 0 0 0 22</td></td></t<>	2 or Less BR 3 BR 4 or M Detached Attached/TH Detached Attached/TH Detached 1 0 0 1 0 0 0 0 1 0 0 0 1 0 4 0 1 0 1 0 7 1 0 1 1 0 14 2 5 0 0 0 0 0 9 1 0 6 0 0 0 0 0 1 0 6 0 <td>2 or Less BR 3 BR 4 or More BR Detached Attached/TH Detached Attached/TH Detached Attached/TH 1 0 0 1 0 0 0 0 1 0 0 0 1 0 4 0 1 0 0 1 0 7 1 0</td> <td>2 or Less BR 3 BR 4 or More BR All Detached Attached/TH Detached Attached/TH Detached Attached/TH Attached/TH 1 0 0 1 0 0 0 0 0 1 0 0 0 1 0 4 0 1 0 2 1 0 7 1 0 0 0 1 0 14 2 5 0 1 0 0 0 9 0 0 1 0 1 0 6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0</td> <td>2 or Less BR 3 BR 4 or More BR All Resided Detached Attached/TH Detached Attached/TH Attached/TH Attached/TH Attached/TH Detached 1 0 0 1 0 0 0 4 0 0 1 0 0 0 0 22 1 0 4 0 1 0 2 25 1 0 7 1 0 0 0 55 1 0 14 2 5 0 1 157 0 0 0 9 0 0 165 1 0 1 0 0 0 64 0 0 0 0 0 0 22 0 0 0 0 0 0 22 0 0 0 0 0 0 0 11</td> <td>2 or Less BR 3 BR 4 or More BR All Residential Detached Attached/TH Detached Attached/TH Attached/TH Attached/TH Attached/TH 1 0 0 1 0 0 0 4 2 0 0 1 0 0 0 22 12 1 0 4 0 1 0 2 25 10 1 0 4 0 1 0 2 25 10 1 0 7 1 0 0 0 55 15 1 0 14 2 5 0 1 157 37 0 0 0 0 9 0 0 165 2 1 0 1 0 6 0 0 64 0 0 0 0 0 0 0 0 22</td>	2 or Less BR 3 BR 4 or More BR Detached Attached/TH Detached Attached/TH Detached Attached/TH 1 0 0 1 0 0 0 0 1 0 0 0 1 0 4 0 1 0 0 1 0 7 1 0	2 or Less BR 3 BR 4 or More BR All Detached Attached/TH Detached Attached/TH Detached Attached/TH Attached/TH 1 0 0 1 0 0 0 0 0 1 0 0 0 1 0 4 0 1 0 2 1 0 7 1 0 0 0 1 0 14 2 5 0 1 0 0 0 9 0 0 1 0 1 0 6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2 or Less BR 3 BR 4 or More BR All Resided Detached Attached/TH Detached Attached/TH Attached/TH Attached/TH Attached/TH Detached 1 0 0 1 0 0 0 4 0 0 1 0 0 0 0 22 1 0 4 0 1 0 2 25 1 0 7 1 0 0 0 55 1 0 14 2 5 0 1 157 0 0 0 9 0 0 165 1 0 1 0 0 0 64 0 0 0 0 0 0 22 0 0 0 0 0 0 22 0 0 0 0 0 0 0 11	2 or Less BR 3 BR 4 or More BR All Residential Detached Attached/TH Detached Attached/TH Attached/TH Attached/TH Attached/TH 1 0 0 1 0 0 0 4 2 0 0 1 0 0 0 22 12 1 0 4 0 1 0 2 25 10 1 0 4 0 1 0 2 25 10 1 0 7 1 0 0 0 55 15 1 0 14 2 5 0 1 157 37 0 0 0 0 9 0 0 165 2 1 0 1 0 6 0 0 64 0 0 0 0 0 0 0 0 22

34



Prev Year - # of Solds